FINANCIAL INSTITUTIONS' ROADMAP TO COFI READINESS





The Conduct of Financial Institutions Bill (COFI) introduces a major shift in South Africa's financial services legislation. It consolidates various industry-specific conduct laws into a single, comprehensive framework focused on strengthening market conduct regulation and protecting customers. COFI is envisaged to be the market conduct anchor of National Treasury's shift to a Twin Peaks model for financial sector regulation.

COFI is expected to be introduced in Cabinet in late 2025, tabled in Parliament by early 2026, and promulgated during the course of 2026. A three-year transitional period will follow.



WEBBER WENTZEL



Who must comply?

COFI applies to all financial institutions as defined in the Financial Sector Regulation Act (FSR Act), including financial product providers, financial service providers, holding companies of financial conglomerates, and any person licensed or required to be licensed under a financial sector law. The scope of financial products, services and activities is much broader than what financial institutions are accustomed to under the Financial Advisory and Intermediary Services Act, which will introduce a significant shift and enhanced regulatory reach and compliance requirements.



WEBBER WENTZEL

KEY ACTIONS FOR INSTITUTIONS









Monitor and participate in consultation processes

Map activities for activity-based licensing

Develop activitybased compliance frameworks

Incorporate Retail **Distribution Review** (RDR) principles











Develop or revise governance structures

Ensure key persons meet fit and proper requirements

Strengthen customer treatment practices (TCF)

Review financial resources and operational capabilities



Update reporting processes and frameworks



Implement transformation policies and procedures



Review automated systems and technology for readines

WEBBER WENTZEL

HOW WEBBER WENTZEL CAN SUPPORT YOU

Our multidisciplinary team offers end-to-end COFI support, including:

	_
Assessing whether your business activities fall within COFI	
Training for boards, executives, legal and compliance teams	
Assistance with commenting on COFI and regulatory engagement	
Readiness assessments and gap analyses	
Design and rollout of COFI-aligned frameworks (eg conduct risk, product oversight, customer fairness, culture)	
Advice on licensing requirements and transitional arrangements	Z
Legal review and updates to client documents, contracts and policies Reading	ensure
Development or review of transformation plans that these characteristics and the second seco	mpetitiv
Support with restructuring to align with COFI requirements	sses.
Ongoing legal advice as COFI evolves	
Contingency planning for delays, licensing migration and phased implementation	

0(AI))I 0(IA)0

We also use advanced AI tools to enhance document review, detect regulatory risks and deliver practical, data-driven solutions tailored to your business needs.

To begin your COFI compliance journey or arrange support for your business, contact a member of our financial regulatory team.



Zelda Swanepoel
PARTNER
zelda.swanepoel
@webberwentzel.com



Johan Henning
PARTNER
johan.henning
@webberwentzel.com



Dawid de Villiers
PARTNER
dawid.devilliers
@webberwentzel.com



Kent Davis
PARTNER
kent.davis
@webberwentzel.com



Lenee Green
PARTNER
lenee.green
@webberwentzel.com



Lerato Lamola
PARTNER
lerato.lamola
@webberwentzel.com



Gabi Richards-Smith
PARTNER
gabi.richards-smith
@webberwentzel.com



Analisa Ndebele
SENIOR ASSOCIATE
analisa.ndebele
@webberwentzel.com



Mateen Memon
ASSOCIATE
mateen.memon
@webberwentzel.com



Mariam Ismail
ASSOCIATE
mariam.ismail
@webberwentzel.com



Christopher Williamson
ASSOCIATE
christopher.williamson
@webberwentzel.com



Laone Setshedi
TRAINEE ATTORNEY
laone.setshedi
@webberwentzel.com

WEBBER WENTZEL